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Education

Habilitation in Economics, Heinrich Heine University Düsseldorf, Germany, 2018.

Ph.D. Economics (Dr. rer. pol.), Friedrich-Alexander-Universität Erlangen-Nürnberg, Germany, 2009.

M.A. Economics (Diplom), University of Dortmund, Germany, 2004.

M.A. Business Administration (Diplom), University of Dortmund, Germany, 2004.

Experience and positions

2021/03–	Deputy chairwoman of dggö
2021/01–	Spokesperson of CHERH, Leibniz University Hannover
2019/03–	Professor of Health Economics, Leibniz University Hannover
2012/09 – 2019/02	Assistant Professor, DICE, Heinrich Heine University Düsseldorf
2009/09 – 2012/08	Postdoc, DICE, Heinrich Heine University Düsseldorf

Doctoral Studies

2008/07 – 2009/08	Ph.D. student at Friedrich-Alexander-Universität Erlangen-Nürnberg
2007/10 – 2008/06	Visiting Ph.D. student at UC Berkeley, USA, on invitation from David Card
2004/11 – 2007/09	Ph.D. student at University of Bochum and University of Dortmund; Ruhr Graduate School in Economics

Awards, Grants & Scholarships

German Research Foundation (DFG). Research grant “Long-term care”, 2021-2023

VolkswagenStiftung. PI in research grant “Acceptance of mobile health in psychotherapy” with MHH, Ostfalia, 2021-2023

Junior Scientist Award (Förderpreis für Wissenschaften), City of Düsseldorf, Dec. 2017

Rolf-Schwarz-Schütte Award for best publications by young researchers at DICE in 2016, Oct. 2017

Federal Ministry of Education and Research (BMBF). Research grant “Demand and Competition in Long-Term Care” as part of the CINCH, University of Duisburg-Essen, 2012-2020

Best Paper Award of the German Health Economics Association, 2015

German Research Foundation (DFG). Participating Researcher at DFG graduate school “Competition Economics” (GRK 1974), 2014-2019

German Research Foundation (DFG). Research grant “Parallel imports, innovation, and generics”, 2014-16

Gerhard-Fürst Award of the Federal Statistical Office for the best dissertation, 2011

German Academic Exchange Service (DAAD) doctoral scholarship for research stay at UC Berkeley, USA, 2007/10–2008/02.

Scholarship of the Ruhr Graduate School in Economics (RGS Econ), 2004/11–2007/09

Best Diploma thesis Award of the Faculty of Economics, University of Dortmund, 2006

Media Coverage

“Personalmangel mit Ansage - Welche Folgen hat die Pflege-Impfpflicht?” radio (SWR2 Forum) Link (11.2.2022)

“Alkoholkonsum: weil’s so gesellig ist” radio (WDR5), livestream and video (22.04.2021)

“The impact of price regulation on the availability of new drugs in Germany” covered in: “Drug Prices by Committee: One Way Biden Could Lower Costs” New York Times (12.02.2021) LINK

Was bringt die “Konzertierte Aktion Pflege”? Interview at Bayern2 (Radio) (5.6.2019)

“How Much Priority Bonus Should be Given to Registered Organ Donors?”, Herr and Normann (2018) and Herr and Normann (2016), covered in: “Bonuspunkte für potenzielle Spender” Wirtschaftswoche (print), 16.01.2020, *FAZ.net* and *FAZ*, about opt-out (4.9.2018); Interview at *Deutsche Welle* (TV): in English: <http://p.dw.com/p/2sySg>, in German: <http://p.dw.com/p/2sy0d>; Der Volkswirt, *Wirtschaftswoche* (print) 8/2018, p. 60, (16.02.2018); interview at the *university radio* of the HHU (27.3.2018); *Die Debatte* (9.3.2018); *Wirtschaftswoche* (online), (11.10.2017) Der Volkswirt, *Wirtschaftswoche*, (05.02.2016), *Rheinische Post* (06.02.2016)

Interview “Beiträge zur Krankenkasse: Konkurrenz soll das Geschäft beleben”, Profit, *WDR 5* radio, (22.11.2014)

Interview “Impfstoffe als öffentliche Güter fördern”, *Bibliomed-Manager*, KW45/2014, also covered in: Balling, S. (2014): Die gute Seite von Ebola, Story der Woche, *Bibliomed-Manager*, KW45/2014

“Social drinking”, Haucap, J., Herr A., and Frank, B. (2014) and Haucap, J. and Herr A. (2014) covered in: DerTag, hr2, radio interview, Zum Wohl?, *Die Zeit Wissen*, S. 31 (17.01.2019), Der Sonntagsökonom, *Frankfurter Allgemeine Sonntagszeitung* (06.04.2014), *Die Welt* (14.04.2014), *Hamburger Abendblatt* (15.04.2014), *Berliner Tagesspiegel* (15.04.2014), *Wirtschaftsblatt* (Österreich, 16.04.2014)

Peer-Reviewed Journal Publications

“The impact of price regulation on the availability of new drugs in Germany”, *Health Affairs* 38 (7): 1182–1187, 2019, DOI: 10.1377/hlthaff.2018.05142 (with A. D. Stern, F. Pietrulla, A. S. Kesselheim, and A. Sarpatwari)

“How much priority bonus should be given to registered organ donors? An experimental analysis”, *Journal of Economic Behavior and Organization* 158: 367-378, 2019, DOI: 10.1016/j.jebo.2018.12.006. (DICE DP No 239, 2016) (with H.-T. Normann)

“Flexibility in wage setting under the threat of relocation”, *Labour* 32: 1–22, 2018. DOI:10.1111/lab.12118. (DICE DP No. 269) (with A. Göddeke, J. Haucap, and C. Wey)

“Tiered co-payments, pricing, and demand in reference price markets for pharmaceuticals”, *Journal of Health Economics*, 56: 19-29, 2017, DOI: 10.1016/j.jhealeco.2017.08.008 (with M. Suppliet)

“Unemployment, health, and education of HIV-infected males in Germany”, *International Journal of Public Health* 61: 593–602, 2016, DOI: 10.1007/s00038-015-0750-3 (open access) (with M. Groß, M. Hower, A. Kuhlmann, J. Mahlich, and M. Stoll)

- “Higher prices, higher quality? Evidence from German nursing homes”, *Health Policy* 120 (2): 179–89, 2016, DOI: 10.1016/j.healthpol.2016.01.008 (DICE DP No 208) (with H. Hottenrott)
- “Organ donation in the lab: Preferences and votes on the priority rule”, *Journal of Economic Behavior and Organization* 161, Part B: 139–149, 2016, DOI: 10.1016/j.jebo.2015.09.001 (DICE DP No. 175, 2015) (with H.-T. Normann)
- “Public reporting and the quality of care of German nursing homes”, *Health Policy* 120 (10): 1162–1170, 2016, DOI: 10.1016/j.healthpol.2016.09.004 (DICE DP No 176, 2015) (with T. Nguyen and H. Schmitz)
- “The welfare impact of parallel imports: A structural approach applied to the German market for oral anti-diabetics”, *Health Economics* 23 (9): 1036–1057, 2014, DOI: 10.1002/hec.3068 (DICE DP No. 137) (with T. Duso and M. Suppliet)
- “Social drinking versus administering alcohol”, *Economic Inquiry*, 52: 1245–1247, 2014, DOI: 10.1111/ecin.12079 (with B. Frank and J. Haucap)
- “A note on social drinking: In vino veritas”, *European Journal of Law and Economics* 37 (3): 381–392, 2014, DOI 10.1007/s10657-013-9412-1 (with J. Haucap)
- “Wettbewerb und Rationalisierung im deutschen Arzneimittelmarkt: Ein Überblick”, *List-Forum für Wirtschafts- und Finanzpolitik*, 39 (2): 163–181, 2013, DOI: 10.1007/BF03373047
- “Quality and welfare in a mixed duopoly with regulated prices: The case of a public and a private hospital”, *German Economic Review* 12 (4): 422–437, 2011, DOI: 10.1111/j.1468-0475.2010.00527.x.
- “Profit efficiency and ownership of German hospitals”, *Health Economics* 20 (6): 660–674, 2011, DOI: 10.1002/hec.1622 (with H. Schmitz and B. Augurzky)
- “Cost and technical efficiency of German hospitals: Does ownership matter?”, *Health Economics* 17 (9): 1057–71, 2008, DOI: 10.1002/hec.1388.

Working Papers & Work in Progress

- Weather shocks, recall error and health, mimeo (with S. Karimi and J. Wichert)
- Financial incentives and prescribing behaviour in primary care, submitted (with O. Bodnar, H. Gravelle, N. Gutacker)
- Competition and prescribing behaviour in primary care, submitted (with N. Gutacker and D. J. Probst)
- Competition and ambulatory care quality, mimeo (with O. Izhak, M. Lückemann)
- Paying for the view? How nursing home prices affect quality of care, Ruhr Economic Papers #788, RUB, RWI, 2018. DOI: 10.4419/86788916, conditionally accepted (with D. Heger and A. Mensen)
- More cost-sharing, less cost? Evidence on reference price drugs, revision under review (with T. Stühmeier and T. Wenzel)

German and other publications

- “Advancing digital health applications: priorities for innovation in real-world evidence generation” (2022) *The Lancet Digital Health*, 4 (3), pp. e200 - e206. DOI: 10.1016/S2589-7500(21)00292-2 (with Stern A.D., Brönneke J., Debatin J.F., Hagen J., Matthies H., Patel S., Clay I., Eskofier B., Hoeller K., Jaksa A., Kramer D.B., Kyhlstedt M., Lofgren K.T., Mahendraratnam N., Muehlan H., Reif S., Riedemann L., Goldsack J.C.)
- “Die Häufigkeit von diagnostizierten Fettlebererkrankungen (NAFLD) in der deutschen Bevölkerung - Eine Analyse auf der Basis von GKV-Routinedaten” (2021) *Zeitschrift für Gastroenterologie*, 59 (8), pp. 851 - 858. DOI: 10.1055/a-1402-1263 (with Stahmeyer J.T., Hemmerling M., Burger B., Eberhard S., Krauth C., Zeidler J., Weseloh H., Rossol S.)
- “Competent in Competition and Health: Das gesundheitsökonomische Forschungszentrum CINCH”, *Public Health Forum*, 21 (4): 25.e1-25.e3, 2013 (with S. Felder)

“Wettbewerbspotenziale im deutschen Apothekenmarkt”, *ORDO* 62: 205–230, 2011 (with M. Coenen, J. Haucap, and B. A. Kuchinke)

“Stabilität und Wandel von Arbeitsmarktinstitutionen aus wettbewerbsökonomischer Sicht”, *Zeitschrift für ArbeitsmarktForschung* 44 (1): 143–154, 2011, DOI: 10.1007/s12651-011-0080-8 (with A. Göddeke, J. Haucap, and C. Wey)

“Effizienz und Trägerschaft deutscher Krankenhäuser: Analysen mit Daten der amtlichen Statistik”, *Wirtschaft und Statistik* 2/2012: 187–194, 2012

“Regionalität: Wettbewerbliche Überlegungen zum Krankenhausmarkt”, in: J. Klauber et al. (Hrsg.), *Krankenhausreport 2012*, Schattauer: Stuttgart: 149–163, 2011 (with M. Coenen and J. Haucap)

Talks at Seminars and Conferences (not including discussions)

2022: German Health Economics Association (dggö) (planned)

2021 (online): Seminar at Loughborough University
dggö; Essen Health Conference; Verein für Socialpolitik (VfS).

2020 (online): Seminars at University of Turin and University of Applied Sciences, Hannover;
Workshop of German empirical health economists.

2019: dggö, Augsburg; EARIE, Barcelona; VfS, Leipzig

2018: University of Augsburg; RWI, Essen; KOF, ETH Zürich; CHE, University of York;
dggö, Hamburg; EuHEA, Maastricht; Verein für Socialpolitik (VfS), Freiburg;

2017: University of Duisburg-Essen;
dggö, Basel; Verein für Socialpolitik (VfS), Wien; Hohenheimer Oberseminar, Lemgo; Health Economics Committee of the VfS, Linz; Workshop of the German Health Econometrics Group, Wuppertal

2016: European Health Economics Association (EuHEA), Hamburg; Workshop of the German Health Econometrics Group, München

2015: EEA, Mannheim; EARIE, München; VfS, Münster; dggö, Bielefeld; Armut und Gesundheit, Berlin;
Workshop on Behavioral and Experimental Health Economics, Essen; DIBOGS Workshop, Bielefeld

2014: University of Dortmund;
EARIE, Milano; dggö, München; VfS, Hamburg; Workshop of the German Health Econometrics Group, Wuppertal; DIBOGS Workshop, Fürth

2013: University of Göttingen; University of Paderborn;
European Workshop on Econometrics and Health Economics, Rotterdam; dggö, Essen; Health Economics Committee of the VfS, Hamburg; DIBOGS Workshop, Göttingen

2012: University of Hamburg;
European Conference on Health Economics (ECHE), Zürich; dggö, Konstanz; Workshop Ottobeuren, Ottobeuren; DIBOGS Workshop, Düsseldorf

2010: University of Bayreuth;
EARIE, Istanbul; ECHE, Helsinki; Spring Meeting for Young Economists, Luxemburg; Hohenheimer Oberseminar, Ilmenau; IO Workshop, Berlin; Kommunales Infrastruktur-Management, Berlin; Workshop DFG-Flex, Mannheim

2009: University of Erlangen-Nürnberg;
EARIE, Ljubljana; VfS, Magdeburg; DIBOGS Workshop, Berlin

2008: UC California, Labor Lunch, Berkeley;
Infraday, Berlin; VfS, Graz

2007: European Workshop on Econometrics and Health Economics, Bergen; iHEA, Kopenhagen

Referee Activities

Journal of Health Economics; International Economic Review; European Economic Review; Journal of Economic Behavior and Organization; Health Economics; Health Economics Letters; Health Policy; German Economic Review; Economics and Human Biology; European Journal of Health Economics; Journal of Economics; Journal of Industry, Competition and Trade; Journal of Applied Social Psychology; Games;

German Research Foundation (DFG); NSF; Evaluation of the Graduate Center GGS, University of Gießen
Member of the Editorial Advisory Board of Perspektiven der Wirtschaftspolitik

Personal

Married; one daughter (born 2011), one son (born 2016)

Last updated: March 09, 2022